

## Life & Health Courses

Date Approved	Course Name	Hours
3/21/2018	Accountable Care Organizations	10
	Affordable Care Act Expert Series, Large Group Training	10
	An Introduction to Wellness Programs	10
	Combating Chronic Diseases through Workplace Wellness Programs	10
	Customer Service Strategies for th Health Care Environment	10
	Dental Benefits, Part A: An Overview of Dental Benefits and Dental Plans	10
	Dental Benefits, Part B: A Closer Looks at Plan Types and Management	10
	Disability, Part I	10
	Disability, Part II	10
	Disability, Part III	10
	Fraud, Part I	10
	Fraud, Part II	10
	Fundamentals of Health Insurance, Part A	10
	Fundamentals of Health Insurance, Part B	10
	Governance, Legal Issues, Medicare and Medicaid	10
	Health Insurance 101: An Orientation	10
	Health Insurance Advanced Studies, Part A	10
	Health Insurance Advanced Studies, Part B	10
	Health Insurance Exchanges and Affordable Care Act	10
	Health Plan Finance and Risk Management	10
	Healthcare Management	10
	ICD-10 and 5010 Mandate-A Technology View	10
	Long-Term Care, Part I	10
	Long-Term Care, Part II	10
	Long-Term Care, Part III	10
	Long-Term Care, Part IV	10
	Long-Term Care Professional	10
	Medicare + Fraud, Waste and Abuse Training	10
	Medical Management	10
	Network Management	10
	Overview of Payer IT, Part A	10

	Overview of Payer IT, Part B	10
	Governance, Legal Issues, Medicare and Medicaid	10
	Federal Marketplace Training for Agents and Brokers	10
	Medicare General Compliance Training Program Understanding Your Role and Responsibilities	10
	Understanding Social Security Disability Income	10
5/14/2018	Developing a Client-Centered Code of Ethics	3
	Elder Financial Abuse	1
	Healthcare Options: HSAs, FSAs, HDHPs, QSEHRAs	4
	How to Structure an Annuity Contract	4
	Living Benefits of Life Insurance	6
	Social Security Disability Planning	3
	Wellness That Works: What Health Insurance Brokers Need to Know	4
2/15/2019	ACA, Small Business, and Shops	4 H / 4 G
	ACA and the Basics of Health Insurance Exchanges	4 H / 4 G
	Elder Financial Abuse	1 L
	Group Life Insurance	3 L
	Health Insurance Programs for Seniors	6 H
	Health Savings Accounts	3 H / 3 G
	Healthcare Options: HSAs, FSAs, HDHPs, QSEHRAs	4 H / 4 G
	How to Structure an Annuity Contract	4 L / 4 G
	HRAs for Small Employers	3 H
	Hybrid Long-Term Care Insurance Products	7 L
	Life Insurance Policies	12 L
	Life Insurance Riders: Accelerated Death Benefits and Long-Term Care	2 L
	Living Benefits of Life Insurance	6 L
	Retirement Planning Strategies	12 L / 6 G
	Social Security Disability Planning	3 L / 3 G
	Using Life Insurance for Retirement Income	1 L
	Wellness That Works: What Health Insurance Brokers Need to Know	4 H / 4 G
	Professional Excellence through Ethics and Values	3 Ethics
	Developing a Client-Centered Code of Ethics	3 Ethics

11/13/2019	Medicare Coordination with Employer Health Plans	4 L or 4 H
	Medicare Advantage Plans & Supplemental Benefits	2 L or 2 H
11/26/2019	Group Benefits: Basic Concepts	12
	Individual Health Insurance Certification	12
	Principals in Ethics	2.0 (E)
1/3/2020	Life and Health Institute	8 L and 8 H
1/14/2020	Health Reimbursement Arrangements	3 L or 3 H
1/28/2020	Inherited IRAs and Beneficiary Designations	4 L
	AML Practices for the Insurance Producer: Recognizing Red Flags	2 L
2/10/2020	Understanding Insurance Fraud	3 L / 3 H / 3 A
2/14/2020	Advanced Topics in Group Benefits	8 L and 8 H
9/14/2022	Personal Life Insurance Planning: Mistake to Avoid	3 L or 3 H
12/2/2022	Using Annuities for Retirement Income	4 L and 4 H
5/8/2023	Rethink Retirement: How to Integrate a Safety-first Retirement Income Plan	15.0 for L&H
	Avoid Penalties on Annuity Withdrawals	2.0 for L&H
5/16/2023	HS 323: The Tools and Techniques of Life Insurance Planning	20.0 for L & H
7/10/2023	Avoiding Penalties on Annuity Withdrawals	2.0 L&H
	Critical Decisions for Retirement Planning	5.0 for L&H

Last updated by: tsa8.15.23